



Special Thanks



Related Ministries of Government of India & States



7th 8th 9th June 2024, Kala Academy, Panaji, Goa

The 9th Edition of India's Oldest & Biggest International Event for Boats, Yachts, Ships, Fishing, Water Sports & Aquamarine Infrastructure

**Ahoy! Get Aboard.
Set Sail for Business & Pleasure**



GIBS Since 2004 - BE 2024
Catalyzing a Blue Economy

CO-LOCATED EVENTS

www.boatshowmarinex.in
www.seafoodaquamarine.in



BE 2024 - OUR CONTRIBUTION TO VISION OF NEW INDIA BY 2030

Hon. PM Shri Narendra Modi has ushered in the BLUE REVOLUTION with Hon. Union Ministers for Ports, Shipping & Waterways, Shri Sarbananda Sonowal, Shri Shripad Naik & Shri Shantanu Thakur, besides the dynamic Hon. Goa's CM, Dr. Pramod Sawant playing a major role. India has a vast coastline of 7500 km, and its exclusive economic zones (EEZ) extend over 2.2 million square km. This is in addition to the inland waterways, rivers & water bodies. Apart from beach/water tourism & leisure, the blue economy encompasses marine energy, transport, fishing, biotechnology & harnessing water resources. The aims of the promoters of this mega BE 2024 event - The Chamber for Import, Export & Health and The Trinity Group - is to contribute our little bit towards:

- ▲ Viksit Bharat Through Blue Economy
- ▲ New Innovation & Technologies
- ▲ Coastal & Urban Development
- ▲ Indigenous Production
- ▲ Resource Mobilization
- ▲ New & Green Energy
- ▲ Import Substitution
- ▲ Business Extension
- ▲ MSME BSM & Trade
- ▲ Economic Growth
- ▲ Export Promotion
- ▲ Energy Efficiency
- ▲ Job Creation



SPECIAL THANKS



Shri Narendra Modi
Hon PM of India



Shri Sarbananda Sonowal
Hon. Union Cabinet Minister



Shri Shripad Naik
Hon. Union Minister of State



Shri Shantanu Thakur
Hon. Union Minister of State



Dr. Pramod Sawant
Hon. Chief Minister of Goa

GOA INTERNATIONAL BOAT SHOW

India's oldest premier event for the boats, yachts, kayaks, cruising, fishing, scuba diving & water leisure industry is back with the latest and it includes related sectors like jetties, marinas, pontoons, logistics, fittings and digital systems or technologies. Trinity's set sail with great gusto in 2004 and the present 9th edition is being held in the country's ultimate marine tourism destination. The venue is the iconic Goa Kala Academy Darya Sangam Grounds in the capital city of Panaji from - to - June 2024. Apart from the exactly 7517 kilometers long coastline, India has 12 major ports and 187 non-major ports. The coastal economy supports over 4 million fisher folk and coastal communities. Such is the potential not just for the multi-million US\$ sailing, water sports or coastal tourism sector, but also for related marine, shipping, logistics and infrastructure industries.

For more info log on to the official website:

The global yacht charter market was US\$ 8.1 Billion in 2016 and is estimated to grow at 7.2 per cent CAGR by 2025. It is projected to generate US\$ 15 Billion by 2025. In addition to luxury yachting and coastal recreation segment, is India's booming cruise market. Among the indicators that India is fast keeping in step, is the fact that a 48,000 sq ft cruise terminal was inaugurated at Visakhapatnam, Andhra Pradesh for domestic and international cruise tourism. Cruise passenger traffic rose from 126,000 in 2015-16 to 468,000 in 2019-20. To meet the soaring demand for coastal tourism, the Indian government intends to open three more international cruise ports. Our ports handle about 1400 million tons of cargo every year, as 95 per cent of India's trade by volume transits by sea. Under the Maritime India Vision 2030, over 150 Central Government initiatives have been developed to focus on port-driven industrialization and creating safe and sustainable ports.

Interaction with Government & Stakeholders



ROWING



SURF-SKING



KAYAK SURFING



SNORKELING



UNDERWATER SCOOTER

SOME BRANDS REPRESENTED AT GIBS EARLIER



and many more...



SUP YOGA



WATER-SKING



RAFT RODEO



CANYONING



PARASAILING



SUP YOGA

WHY EXHIBIT AT GIBS 24 + SHIPS & MARINE INFRA

- ▲ How our mega showcase will help your business?
- ▲ Exhibitions combine benefits of internet, direct marketing & other media.
- ▲ Almost anyone interested in your product will be there.
- ▲ It's most cost-effective & better than advertising.
- ▲ Exhibitions are a marketing medium like no other.
- ▲ Touch, feel & enquire – face-to-face networking.
- ▲ Your target-audience comes to you in thousands.
- ▲ It can be a game changer for your business.
- ▲ Franchise or set up distribution channels.
- ▲ Set up shop in a 5 star like ambience.
- ▲ Launch products & evaluate response.
- ▲ Reinforce your brand & get recall.
- ▲ A year's business in 3 days!



YACHTS & WATER SPORTS

- ▲ All Kinds Of Boats & Yachts
- ▲ Boat Trailers
- ▲ Chandieri
- ▲ Communication Equipment
- ▲ Covers & Hoods
- ▲ Deck Fittings
- ▲ Diving Products
- ▲ Emergency Equipment
- ▲ Engines & Drivers
- ▲ Equipment & Accessories
- ▲ Fishing
- ▲ Fishing Nets & Lines
- ▲ Gas Detectors
- ▲ Gearboxes
- ▲ Heating & Air-Conditioning
- ▲ Inflatables & Floaters
- ▲ Jet Skis & Water Recreation
- ▲ Kayaking
- ▲ Life Rafts
- ▲ Lubricants & Oils
- ▲ Maintenance Tools
- ▲ Marina Maintenance
- ▲ Marine Coatings
- ▲ Naval Architecture
- ▲ Navigation
- ▲ On-Board Instruments
- ▲ Outboard Engines
- ▲ Para-Sails
- ▲ Pontoons & Moorings
- ▲ Pre-Owned Boats & Yachts
- ▲ Propulsion
- ▲ Pumps, Valves & Accessories
- ▲ Ropes & Related Materials
- ▲ Software & Digitech
- ▲ Surfing & Gliding
- ▲ Wake Boarding
- ▲ Water Sports
- ▲ Water Tourism Charting Firms
- ▲ Wind Surfing Products

SHIPS, PORTS & MARINE INFRA

- ▲ Advance Rudder & Propeller
- ▲ Alternative Fuel Technology
- ▲ Alternative Fuels & Future Fuels
- ▲ Anti-Corrosion Products & Material
- ▲ Autonomous Technology
- ▲ Bearings & Brakes
- ▲ Canals & Cable Channels
- ▲ Cargo Handling & Transport Systems
- ▲ Classification Societies
- ▲ Combustion Engines
- ▲ Compressed Air Systems
- ▲ Consultancy & Solution Providers
- ▲ Control Systems & Couplings
- ▲ Coolants & Lubricants
- ▲ Cooling Water Systems
- ▲ Cyber Security & Safety
- ▲ Decommissioning & Recycling
- ▲ Deepsea Vessels
- ▲ Defence & Commercial Ships
- ▲ Design Engineering Firms
- ▲ Diesel / Electric Generators
- ▲ Digitech & Software Solutions
- ▲ Docks & Pontoons
- ▲ Documentation
- ▲ Doors & Windows
- ▲ Dredging Technology
- ▲ Drive Shaft Units
- ▲ Edp Technology
- ▲ Education & Research
- ▲ Electric / Hybrid Control
- ▲ Electricals, Lighting & Interior
- ▲ Electricity Generation & Conversion
- ▲ Energy Saving Devices
- ▲ Energy Storage Solutions
- ▲ Engine Components & Maintenance
- ▲ Environmental Protection
- ▲ Equipment And Fittings
- ▲ Exhaust Gas Treatment
- ▲ Exhaust Scrubbers
- ▲ External Power Supply
- ▲ Fabrication & Assembly
- ▲ Fin Stabiliser Units
- ▲ Financing & Investment Companies
- ▲ Fire Detection & Alarms
- ▲ Fire Protection
- ▲ Fuel Cell Technology
- ▲ Fuel Optimization
- ▲ Galley, Laundry & Storage
- ▲ Gas Supply & Transfer Systems
- ▲ Gears, Gloves & Footwear
- ▲ Government & Private Shipyards
- ▲ Heat, Noise & Fire Insulation

- ▲ Helmets & Welding Shields
- ▲ Hull Coating & Paints
- ▲ Hvac Systems
- ▲ Hybrid Drives & Rig Sails
- ▲ Hydrography
- ▲ Injection Systems
- ▲ Inland Waterway Crafts
- ▲ Institutions, Organisations & Associations
- ▲ Insurance Organizations
- ▲ Kite Rigs & Offshore Installations
- ▲ Lifts & Escalators
- ▲ Logistics & Transportation
- ▲ Marinas & Jetties
- ▲ Marine Automation
- ▲ Marine Data, Measurement & Analysis
- ▲ Marine Pollution Control
- ▲ Marine Structures & Platforms
- ▲ Maritime Boards
- ▲ Metal Processing & Metalworking
- ▲ Modular Accommodation
- ▲ Modular Galley Systems
- ▲ Monitoring, Navigation & Communication
- ▲ Offshore Technologies & Vessels
- ▲ Other Drive Systems
- ▲ Pipes & Hoses
- ▲ Podded Drives & Rudder Propellers
- ▲ Polar Technology
- ▲ Port Infrastructure
- ▲ Propellers & Nozzles
- ▲ Propellers & Propulsion
- ▲ Rescue Equipment & Systems
- ▲ Ropes & Harnesses
- ▲ Rudder Units
- ▲ Safety Equipment
- ▲ Seismic Research
- ▲ Shaft-Driven Generators
- ▲ Ship & Boat Repair
- ▲ Solar Marine Technologies
- ▲ Spares, Tools & Accessories
- ▲ Stairways & Rails
- ▲ Stock & Decoration
- ▲ Subsea Technologies
- ▲ Thrusters & Pump Jets
- ▲ Training & Simulation
- ▲ Training, Education And Research
- ▲ Turbochargers
- ▲ Uniforms & Protective Clothing
- ▲ Ventilation & Air-Conditioning Plants
- ▲ Vessel Traffic Control
- ▲ Walls, Ceilings & Furniture
- ▲ Warning & Safety
- ▲ Water-Jet Drives
- ▲ Wind Propulsion



HIGHLIGHTS OF GIBS 24 + SHIPS & MARINE INFRA

Do business from a star hotel-like ambience

- ▲ 3 Business Days
- ▲ World Class Venue
- ▲ 5000 Key Purchasers
- ▲ Industry's Best Awards
- ▲ Demos, Displays & B2B Meetings
- ▲ Professionals Luncheon Networking
- ▲ Conference, Seminars & Workshops
- ▲ International Marketing & Delegates
- ▲ Allied Industries & Product Launches
- ▲ Gala Dinner for Industry's Who's Who
- ▲ Cutting-edge Technologies & Machines
- ▲ World Market Leaders & Industry Brands
- ▲ Interaction with Government & Stakeholders



SCUBA DIVING



FREEDIVING



WINDSURFING



KAYAKING



JET SURGING

VISITOR PROFILE

- | | | |
|--|--|---|
| ▲ Boat & Ship Builders & Dealers | ▲ HNIs - High Net-worth Individuals | ▲ State And National Shipping Boards |
| ▲ Boat & Yacht Owners & Buyers | ▲ Hotels & Resorts | ▲ State Maritime Boards Authorities |
| ▲ Central & State Tourism Officials | ▲ Indian & Merchant Navy | ▲ Swimming & Diving Schools |
| ▲ Chandlers & Shipping Companies | ▲ Inland Waterways Authority Of India | ▲ Tourism Authorities |
| ▲ Coast Guard Of India | ▲ Luxury Safari Operators | ▲ Water & Environment Ministry Officials |
| ▲ Directorate General Of Shipping | ▲ Marine Educational Centres | ▲ Water Sport Operators & Service Providers |
| ▲ Dredging Companies | ▲ Ministry Of Shipping & Defense Officials | ▲ Water Sports & Boating Enthusiasts |
| ▲ Fabricators & Designers | ▲ Offshore And Oil Rig Companies | ▲ Water Transport Operators |
| ▲ Fisheries Departments & Cooperatives | ▲ Port, Harbour & Jetty Authorities | ▲ Yachting & Sailing Clubs |
| ▲ Fishermen & Sailors | ▲ Shipyards & Boat Yards | |

WHY VISIT GIBS 24 + SHIPS & MARINE INFRA

- ▲ It's an Industry Event
- ▲ Get the Latest Updates
- ▲ Venture into New Markets
- ▲ Sign Joint-Ventures / Tie-ups
- ▲ Benefit from Product Launches
- ▲ Expand Your Business Portfolio
- ▲ Attend Demos & Collect Samples
- ▲ Connect with the Market-Leaders
- ▲ Check-out the International Edge
- ▲ Survey & Evaluate Market Conditions
- ▲ Witness New Technologies & Equipment
- ▲ Source or Offer Raw Materials & Supplies
- ▲ Be There for Free Workshops & Presentations
- ▲ Learn, Educate & Keep Abreast of Developments
- ▲ Sign-up Joint-Ventures with Indigenous Business
- ▲ Interact with MNCs, Suppliers, Distributors & Retailers
- ▲ Opt for Dealerships, Buy at Best Prices or Benefit.
- ▲ Save Time, Costs, Energy & Resources Through new Initiatives

THE EX GOVERNOR & CHIEF MINISTER INAUGURATING EARLIER GIBS & MARINE EXPOS



H.E. Shri SC Jamir, Governor of Goa at the inauguration of Boat Show + Marine Expo



Shri Digambar Kamat, Chief Minister of Goa inaugurating Trinity's GIBS event.



FOREIGN & INDIAN VVIPs AT TRINITY EVENTS



President of Mauritius & CMD of Impex Chamber



Sri Lankan Minister & Kerala Health Minister



India's Minister Shripad & Celebrity Chef V Inamdar



Union Food Pro Minister, Shri R Teli inaugurating



Hon Chief Minister of Goa & Impex Chamber Mg. Dir.



Governor of Maharashtra & Impex Chamber Mg. Dir.



India's Ex-Minister Suresh P. & Vijay K. AIAI President



Union Secretary, A Sharan & Dr. Nagendra, PM's Guruji



H. E. Governor Rao & CM Fadnavis of Maharashtra



President of Goa Chamber of Commerce welcomed

GIBS + MARINEX - RECORD OF INDUSTRY MAJORS, HNIs & TRADE



The GOA BOAT SHOW & MARINEX has over the years seen most international brands represented. At the last event, The Norwegian Seafood Council, MPEDA, Navy, Coast Guards & National Institute of Fisheries had major pavilions. Then Governor of Goa, Chief Minister, Ministers & business persons attended. This year promises to have bigger & better exhibitors from India & foreign countries.

HUGE POTENTIAL FOR SHIPPING, PORTS & MARINE INFRA 2024

This mega event will focus on products, projects, equipment, solutions, new launches and technologies related to marine infrastructure for ship building, repairs & maintenance, breaking & recycling, logistics & transport, offshore & green energy, jetties & marinas, cargo & passenger management, etc. India has the world's second largest coastline with over 200 ports spread out along its 7,517 km coast, not forgetting its 14,500 Kms of navigable inland waterways and many water bodies like lakes & ponds. India's maritime transport steers an impressive 95% of trade by volume and 70% by value, making India - the 16th largest maritime nation globally. Even currently, ports have 82 Opportunities worth US\$ 5.87 billion and shipyards have 24 opportunities worth US\$ 11.87 billion, besides scope in the multi-million US\$ shipping & cruise industry.



INDIA - A GLOBAL MARINE HUB

India ranks 22nd in the global rankings on the "International Shipments" category from the 44th position in 2014, as per the World Bank's Logistic Performance Index Report 2023. The port and shipping sector accounts for around 1.4 per cent of the country's GDP, while coastal shipping and inland waterways sectors account for around 0.3 per cent and 0.1 per cent of GDP respectively, while the maritime services sector accounts for around 2.1 per cent of the country's GDP.

The cargo traffic through the Indian ports is expected to exceed 2500 MT per year by 2025, compared to a current capacity of around 1500 MT. As a result, the sector's development must be accelerated to increase capacity. The government has permitted up to 100% of Foreign Direct Investment (FDI) in port and harbour development and maintenance projects. The industry could thus generate annual revenue of over US\$ 81 billion. The Prime Minister has also dedicated 300 MoUs worth more than INR 7.16 lakh crore for global and national partnerships in the maritime sector. The Ministry of Ports, Waterways, and Ports Authority has revised the model concession agreement for private cargo-handling terminals.

India has 12 major seaports, 205 notified minor ports and 6 major metro ports. Under the National Port Policy, six new mega ports are being developed with world-class infrastructure. The Jawaharlal Nehru Port Trust in Mumbai is the largest container handling port in India. Its utilization rate is reportedly higher than the world average. Out of the 200 non-metro ports in India, 44 are already operational and strategically located. This is largely due to the huge cargo traffic that has shifted from the major ports to the smaller ones. The government's plan for 23 new waterways by 2030 is geared to address our indigenous logistics needs. It has approved a INR 1624 crore subsidy scheme to Indian Shipping companies in global tenders.

India has planned to give a 10-year tax holiday to those involved in developing inland waterways and ports. The Major Port Authorities Act, 2021 has been passed to align governance models in these ports with international best practices. The Merchant Shipping Bill, 2020, aims to promote the growth of the Indian marine industry and prevent air pollution. Projects related to inland water transport are also under the Jal Marg Vikas focused on improving the efficiency & safety of navigation. The government has also lowered the Goods & Services Tax (GST) for foreign-flagged vessels and coastal ones. This will help boost marine industry.

SAGAR MALA & MARITIME INDIA VISION

India has a worldwide market share of over 30% in the ship-breaking sector as of 2021, and its Alang (Gujarat) Yard is home to the biggest ship-breaking facility globally. Alang Yard meets 98% of India's ship recycling needs. Over 15,000 people are directly employed by the INR 5,000 crore ship-breaking sector, while many more are employed indirectly. To promote port led development and the expansion of sectors requiring a lot of logistics, the government introduced the expansive Sagar Mala Programme in 2017. A total of US\$ 123 billion will be spent on more than 400 projects. Sagar Mala & Maritime India Vision have a target of 2 million employment opportunities by 2030 and unlocking potential for an annual income of US\$ 2.7 billion from current assets. India has identified over 574 new projects worth over US\$ 6 trillion under the Sagar Mala Project, which is expected to be implemented by 2035. By 2021, around 161 projects under the Sagar Mala Program were completed.

The shipping ministry has also been increasing its fund demand for a production-linked incentive (PLI) scheme. This is to encourage container manufacturing in India to compete with China as a global container supplier. India's overall exports in May 2023 were US\$ 60.29 billion, which speaks volumes about the rise in shipping container demand in the region. For the domestic segment alone, Container Corp of India has a requirement of around 50,000 containers in the next three years.

India is set to join the exclusive premium club of economies worth more than US \$ 5 trillion. It is among the top five producers and consumers of all essential commodities, including wheat, coal, crude oil, and more. This means that India has to become more globally linked and competitive. It has therefore ushered in the Blue Revolution with MIV 2030 exclusively for the Shipping, Fishing, Offshore & Deepsea sectors. The Trinity Group and The Chamber for Impex & Health is contributing its small bit towards a Viksit & Aatmanirbhar Bharat towards Amrit Kaal - New India 2047 by catalyzing the Neeli Kranti with the launch of three concurrent events:

• Goa International Boat Show • Shipping + Ports & Marine Infra • Seafood + Aquamarine Products Expo

We aim to bring together all maritime stakeholders with view to stimulate interaction, collaboration, investment and highlight innovations, best practices, equipment, etc. The Blue Revolution involves sectoral opportunities for - water recreation, sea-route trade & transport, fisheries and aquaculture, ports and shipping, marine and coastal tourism, marine biotechnology, IT driven marine innovation, deep seabed mining - to name a few. Recently, Tapas Paul, lead environmental specialist at the World Bank, said that the total value of ocean assets (natural resources) globally was US\$ 24 trillion and growing.

Economic Growth with Sustainability

India's COP26 and international commitments make it an imperative to rely on renewable energy. India's Blue Revolution is in line with all of the United Nations' Sustainable Development Goals (SDGs), especially SDG14 'life below water'. Ocean and offshore wind energy, ocean thermal energy conservation and tidal energy have the potential to generate 12,455 Megawatt (MW). The Indian Ocean Region supports around 80 percent of the global maritime oil trade. The Department of Biotechnology is financing and promoting biotechnology research and the biotechnology market in India is estimated at close to US\$ 11 Billion and expanding fast. Seafood harvesting (fishing and aquaculture), extraction and use of marine non-living resources (such as minerals and oil and gas), and water transport for commerce and trade contribute towards a blue economy.

India has pushed firmly towards green energy, and the blue economy can right fit in. India also has significant ambitions for its offshore mining industry. It has hence announced the Deep Ocean Mission, a plan to mine the metals in the Indian oceans, including Copper, Nickel, Cobalt, and Manganese, estimated to be US\$ 110 billion. These industries will no doubt be essential to the blue economy. According to the Ministry of New and Renewable Energy, they have identified a potential 12455 MW of Tidal Energy and 40,000 MW of wave energy. These sectors have many advantages. The coastal economy supports over 4 million fisher folk and coastal communities. The ocean-based Blue Economy (BE) is the next sunrise sector.

CONSIDER THESE 2023 STATISTICS:

- ◆ 1,129.63 MT Cargo Traffic at Indian Ports
- ◆ 8.8 % Growth rate in cargo handled by Major Ports
- ◆ 1,526 Fleet of ships sailing under Indian Flag
- ◆ 1,617 MTPA Cargo Handling Capacity of all Major Ports
- ◆ 136 % Increase in Lighthouse Tourism footfall
- ◆ 102 % Increase in major ports capacity
- ◆ 262 % Increase in annual cruise passengers
- ◆ 1734 % Increase in cargo handled by National Waterways
- ◆ 121 % Increase in Indian Seafarers
- ◆ 150 % Increase in value of operationalized PPP projects
- ◆ 1300 % Increase in wind & solar power capacity
- ◆ 33 % Increase in ship carrying capacity

THE ORGANIZERS & ASSOCIATES

The Trinity Group: Incorporated in 1994, has over the last almost 25 years emerged as India's pioneers and premium producers of International B2B exhibitions and specialized events. Trinity has been official event managers for many world shows, including those in Mauritius, Sri Lanka, etc. Trinity is a holder of three Guinness World Records and its activities are actively supported by various Union and State Government authorities. For more info visit www.trinityworld.biz

The Chamber for Import, Export & Health: The Chamber for Impex, Traditional & Integrated Health comprises Manufacturers, Importers, Exporters, Professionals, Industry and Trade. The Impex & Health Chamber is registered under the Companies Act, 2013 for promotion of commerce and not-for-profit purposes, recognized by the Union Ministry of Corporate Affairs & other relevant Government of India & States agencies. For more info visit www.impexandhealthchamber.com

Professional Producers



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PATRON MEMBER
EU INDIA CHAMBERS



IMPORT - EXPORT
& HEALTH CHAMBER